Companies today are forced to compete and to act professionally in those harsh times, so it is very important to have right employees for better company’s rating. It is crucial that staff needs to have better knowledge, skills and competencies. More and more companies are acknowledging Human Resources (training and development) as their main key for success and bigger focus is on employee – customer relation. Main objective of this study is to find out impact of training and development on employees performance in BiH. This study will be back grounded by the questionnaire and personal interviews which will be conducted in several companies which will show did employees gained positive or negative impact on employee’s performance.

Keywords: Training, Development, Human Resource Management.